

## Sales Analysis

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**Sample Company**  
**For Period Ending December 31,**  
**(thousands of dollars)**

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Sales, all Business Segments, all Geographic Areas	32,038	35,805	32,465
<b>Breakdown by Business Segment:</b>			
Pharmaceuticals	20,181	18,150	15,275
Generics	2,433	1,973	1,823
Consumer Health	6,675	6,514	5,752
Other Segments	2,749	9,168	9,615
<b>Breakdown by Geographic Area:</b>			
US and Canada	10,214	12,649	10,137
Europe	11,901	10,374	10,396
Asia	5,639	4,371	3,210
Other regions	4,284	8,411	8,722

The accompanying notes form an integral part of the consolidated financial statements.